Procurri Corporation Limited (SGX:BVQ) is one of the leading global independent providers of Data Centre Equipment and Lifecycle Services. By offering a converged network that combines the technology, finance and logistics domains, Procurri aims to be a global aggregator of enterprise highvalue services and technologies to its channels. Since its incorporation in 2013, Procurri has grown rapidly through the years and now operates offices across three regional hubs - Asia Pacific, Americas, and EMEA - with its global headquarters located in Singapore. Through its direct presence and global network of partners, Procurri’s business covers over 80 countries worldwide, providing a single touchpoint for its customers’ Data Centre Equipment and Lifecycle Services needs.

Procurri was listed on SGX-ST Mainboard on 20 July 2016.

**WHAT WE DO**

- Hardware Resale
- Supply Chain Management
- Independent Maintenance Services
- Hardware-as-a-Service
- IT Asset Disposition Services

Vendor-agnostic platform to match buyers and sellers globally
Consignment option for equipment owners
Provide logistics and distribution services for OEMs in their supply chains
Independent of OEM SLAs
Extended support for out-of-warranty and end-of-life IT equipment
On-demand computing resources
Holistic reverse logistic services for maximum value from retired technology

**GLOBAL FOOTPRINT IN MORE THAN 80 COUNTRIES**

- **2016**
  - MAR: Incorporation in Beijing, PRC
  - AUG: Listed on SGX-ST Mainboard
  - NOV: First post-listing acquisition in U.K.
- **2015**
  - JAN: Launch of the “Procurri” global brand
  - APR: Acquisition of Procurri Asia Pte Ltd
  - MAR: Incorporation in Mexico
- **2014**
  - APR: Acquisition in U.S.
  - JUN: Acquisition in Malaysia

**STRENGTHS**

- **Strong Execution Track Record**
- **Well-positioned to Ride on Strong Industry Prospects**
- **Experienced Management Team**
- **Competitive Edge**

**LEADING THE PACK**

- M&As, JVs, and partnerships
- Enhance infrastructure to drive business growth
- New customers & new opportunities with existing customers
- Build income resilience and increase profitability

**FINANCIALS**

- **9M2016 GLOBAL REVENUE MIX BY SEGMENT (S$ M)**
  - **LIFECYCLE SERVICES**
    - Global = 16.9%
    - Asia = 24.9%
  - **IT DISTRIBUTION**
    - Global = 15.7%
    - Asia = 17.8%
  - **HARDWARE RESALE**
    - Global = 21.5%
    - Asia = 30.5%

**GROWTH STRATEGIES & INDUSTRY OUTLOOK**

- **LEADING THE PACK**
  - M&As, JVs, and partnerships
  - Enhance infrastructure to drive business growth
  - New customers & new opportunities with existing customers
  - Build income resilience and increase profitability

**PROJECTED CAGR (US$ B)**

- **2015**
  - **15.9**
  - **3.6**
- **2020**
  - **23.0**
  - **8.3**

**3-YEAR FINANCIAL HIGHLIGHTS**

- **2014**
  - **REVENUE (S$ M)**
    - **34.3**
  - **GROSS PROFIT (S$ M)**
    - **41.6**
  - **NET PROFIT AFT. TAX (S$ M)**
    - **2.8**

**LEADING THE PACK**

- **M&As, JVs, and partnerships**
- Enhance infrastructure to drive business growth
- New customers & new opportunities with existing customers
- Build income resilience and increase profitability

- **What We Do**
- **Vendor-agnostic platform to match buyers and sellers globally**
- **Consignment option for equipment owners**
- **Provide logistics and distribution services for OEMs in their supply chains**
- **Independent of OEM SLAs**
- **Extended support for out-of-warranty and end-of-life IT equipment**
- **On-demand computing resources**
- **Holistic reverse logistic services for maximum value from retired technology**

**GLOBAL SERVICE NETWORK**

- **Vendor-agnostic platform to match buyers and sellers globally**
- **Consignment option for equipment owners**
- **Provide logistics and distribution services for OEMs in their supply chains**
- **Independent of OEM SLAs**
- **Extended support for out-of-warranty and end-of-life IT equipment**
- **On-demand computing resources**
- **Holistic reverse logistic services for maximum value from retired technology**

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